

# your commitment planning sheet

[www.teams-and-leadership.com](http://www.teams-and-leadership.com)

## STAKEHOLDERS

### THEIR POSITION

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GROUP  
1

GROUP  
2

GROUP  
3

GROUP  
4

GROUP  
5

UNAWARE / IN DENIAL

RESISTANCE

ACCEPTANCE

EXPLORATION

COMMITMENT



plot their current commitment

plot where you want them to be